

ARIZONA YOUTH SOCCER ASSOCIATION (NEW)
Budget vs. Actuals: AYSA 2016 - FY16 P&L Classes
September 2015 - August 2016

	Total		
	Actual	Budget	over Budget
Income			
400000 Player Registration	558,796.50	553,869.00	4,927.50
420000 Coaching Education Clinic	8,250.00	60,600.00	-52,350.00
424000 ODP Fees	198,167.50	162,500.00	35,667.50
432000 Donations	78.00		78.00
433000 Donor Designated Grant	140,575.00		140,575.00
451000 Cup Fees	7,825.00	241,080.00	-233,255.00
452000 Club Tournaments	16,667.75	35,000.00	-18,332.25
453000 State/Open League	237,629.00	231,882.00	5,747.00
453100 Academy		9,159.00	-9,159.00
475000 Corporate Sponsorship	29,300.00		29,300.00
476000 Prof Game Income	894.00		894.00
498000 Miscellaneous Income	4,659.63		4,659.63
499600 Uncategorized Income	30,943.00		30,943.00
Total Income	\$ 1,233,785.38	\$ 1,294,090.00	-\$ 60,304.62
Gross Profit	\$ 1,233,785.38	\$ 1,294,090.00	-\$ 60,304.62
Expenses			
501000 Office Salaries	103,683.35	307,205.00	-203,521.65
505000 WF CC Proc Fees	11,701.95	13,563.00	-1,861.05
509000 Payroll Taxes	7,166.63	23,653.00	-16,486.37
510000 Employee Benefits	17,406.34	23,653.00	-6,246.66
512000 Fundraising Expenses		3,600.00	-3,600.00
513000 Operating Supplies	2,599.53	8,286.00	-5,686.47
514000 Bank Charges	645.48	372.00	273.48
515000 Office Supplies	1,458.67	1,121.00	337.67
516000 Postage	884.34	1,306.00	-421.66
517000 Contract Labor-	150,617.35	286,797.00	-136,179.65
518000 Advertising-		15,000.00	-15,000.00
520000 Dues/Membership Fees	1,636.00	2,000.00	-364.00
525000 Rent	10,756.83	26,000.00	-15,243.17
526000 Telephone	1,878.48	5,000.00	-3,121.52
527000 Utilities	969.46	3,500.00	-2,530.54
529000 Repairs & Maintenance	80.00	1,100.00	-1,020.00
533000 Mileage Reimbursement	8,152.85	21,392.00	-13,239.15
540000 Lodging	15,980.41	17,030.00	-1,049.59
542000 Travel	7,583.97	12,286.00	-4,702.03
543000 Meals	1,886.01	7,200.00	-5,313.99
544000 Per Diem	2,120.00	6,880.00	-4,760.00
545000 ODP - Camp Fees	1,925.00		1,925.00
545100 Financial aid & Grants	130,725.00	21,610.00	109,115.00

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547000 Registration Fees		1,500.00	-1,500.00
548000 Gifts	2,017.36	2,000.00	17.36
549000 Donation		1,500.00	-1,500.00
550000 Web Site Expense	1,100.00	3,900.00	-2,800.00
551000 Internet Service	3,865.36	7,000.00	-3,134.64
552000 Accounting	470.00	5,000.00	-4,530.00
553000 Legal	767.00		767.00
555000 Technology Expense		3,000.00	-3,000.00
560000 Insurance	74,236.00	210,000.00	-135,764.00
566000 ODP Tournament Fee	9,151.81	7,000.00	2,151.81
583000 Corporation Commission Fee	5,660.00	10.00	5,650.00
591000 Fields	54,944.05	94,033.00	-39,088.95
593000 Field Development Fund		11,200.00	-11,200.00
613100 Regional/President's Cup Teams		24,000.00	-24,000.00
613200 National Teams		2,000.00	-2,000.00
628000 Referees Stipend - Regionals		20,000.00	-20,000.00
637000 Regional Tournament Fees		18,450.00	-18,450.00
639000 Workshops	1,425.00	5,300.00	-3,875.00
640000 Apparel	79,359.85	35,900.00	43,459.85
648000 Equipment Rental	4,305.23	1,800.00	2,505.23
650000 Newsletter	1,277.96	3,000.00	-1,722.04
659000 Payroll Expenses	1,719.14	6,000.00	-4,280.86
661000 Copier Expense	93.08	1,900.00	-1,806.92
686000 Annual General Meeting		5,000.00	-5,000.00
699900 Uncategorized Expenses	10,677.16		10,677.16
701000 USSF Registration		38,000.00	-38,000.00
702000 USYSA Registration		38,000.00	-38,000.00
719000 Miscellaneous	977.40	11,154.00	-10,176.60
725000 Risk Management	2,685.00	9,000.00	-6,315.00
Total Expenses	\$ 734,589.05	\$ 1,374,201.00	-\$ 639,611.95
Net Operating Income	\$ 499,196.33	-\$ 80,111.00	\$ 579,307.33
Other Income			
841000 Bank Interest	659.86	1,000.00	-340.14
899700 Funds from Reserve Account		79,111.00	-79,111.00
Total Other Income	\$ 659.86	\$ 80,111.00	-\$ 79,451.14
Net Other Income	\$ 659.86	\$ 80,111.00	-\$ 79,451.14
Net Income	\$ 499,856.19	\$ 0.00	\$ 499,856.19