

AZ YOUTH SOCCER ASSOCIATION

Budget

July 1, 2018 - June 30, 2019

		Totals
Income		
Cup Fees		
Arizona State Championship Fees		179,000.00
President's Cup		155,000.00
Total Cup Fees	\$	334,000.00
Education/Clinic Registration Fees		10,000.00
Fee Income		
Player Registration		609,107.00
State/Open League		450,000.00
Team Fee		20,000.00
Tournament Fees		25,000.00
Total Fee Income	\$	1,104,107.00
ODP Fees		
ODP Camp Fees		144,573.00
ODP Pool Fees		133,026.00
ODP Tournament Income		76,972.00
Play Day Fee		65,110.00
Total ODP Fees	\$	419,681.00
Other Income		
Advertising		800.00
Fines		1,200.00
Mailing Lists		75.00
Travel Papers		4,000.00
Total Other Income	\$	6,075.00
Total Income	\$	1,873,863.00
Gross Profit	\$	1,873,863.00
Expenses		
Total Employee Related Expenses	\$	479,500.00
Events Expenses		
Apparel		45,000.00
Awards-		6,611.00
Equipment Rental		36,592.00
Facility Fee		48,500.00
Fields		200,000.00
Miscellaneous		500.00
Operating Expenses		10,000.00
Referees Stipend - Regionals		10,000.00
Team Travel Stipends to Regionals/Nat		34,000.00
Regional Tournament Fees		43,200.00
Registration Fees		

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ODP - Camp Fees	18,000.00
ODP Tournament Fee	10,000.00
Total ODP Registration Fees	\$ 28,000.00
Total Events Expenses	\$ 462,403.00
Total Financial aid & Grants	\$ 1,375.00
General Expenses	
Advertising-	2,500.00
Annual General Meeting	5,000.00
Bank Charges	2,000.00
CC Proc Fees	25,000.00
Computer Software	360.00
Copier Expense	600.00
Corporation Commission Fee	10.00
Gifts	1,000.00
Insurance	125,000.00
Insurance - Aggregate Deductible	110,000.00
Total Insurance	\$ 235,000.00
Internet Service	6,500.00
Newsletter	4,000.00
Postage	2,050.00
Repairs & Maintenance	504.00
Risk Management	17,250.00
Technology Expense	620.00
Telephone	7,200.00
USSF Registration	41,000.00
USYSA Registration	41,000.00
Web Site Expense	3,300.00
Workshops	2,500.00
Total General Expenses	\$ 397,394.00
Occupancy Expenses	
Rent	36,000.00
Utilities	10,000.00
Total Occupancy Expenses	\$ 46,000.00
Professional Fees	
Accounting	6,000.00
Total Professional Fees	\$ 6,000.00
Subcontracted Labor	
ODP Coaches	66,850.00
Referees	223,700.00
Security	11,623.00

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Staffing Support	61,500.00
Trainers	47,640.00
Total Subcontracted Labor	\$ 411,313.00
Travel & Meeting	0.00
Lodging	
BOD	7,000.00
Program	25,000.00
Total Lodging	\$ 32,000.00
Meals	
BOD	6,000.00
Program	12,000.00
Total Meals	\$ 18,000.00
Mileage Reimbursement	
BOD	500.00
Program	12,000.00
Total Mileage Reimbursement	\$ 12,500.00
Travel	
BOD	8,500.00
Program	12,000.00
Total Travel	\$ 20,500.00
Total Travel & Meeting	\$ 83,000.00
Total Expenses	\$ 1,886,985.00
Net Operating Income	(13,122.00)
Other Income	
Bank Interest	622.00
Total Other Income	\$ 622.00
Net Other Income	\$ 622.00
Funds from Reserves	\$ 12,500.00
Net Income	\$ 0.00