

The WVSA Actual income/expenses for 2017-2018 and the Budget for 2018-2019 and 2019-2020 are attached

We have prepared some information to guide you as you review this information

1. The 2019 -2020 budget is an estimate and will be reviewed by the BOD in October 2019 after the 2018-2019 actuals are received.
2. We have added information to show income V expenses in the program areas. These areas are shaded in yellow
3. We have added lines in expenses for Cups, Coaching, ODP and referees to show cost for direct salary expenses and cost for WVSA office overhead shared by the programs
4. The lines are Cups lines 147-150, Coaching 158-160, ODP 185, 186, 188, Referee Lines 252-254

This is the first year we have tried to show those costs in this way to try to give a more accurate account of the total cost of the programs.

the lines for ODP are using lines that have been used so the totals for 17-18 are not included and is the reason for the large increase to 18-19

5. These lines are new and are not part of the overall totals for expenses, this is FYI only.
 6. Some FYI on some questions concerning specific line items
- A. Concerning Cup Competitions. Target Cup 61203 Operations \$6000
vs 61304 USYS NC Operations \$2000 61601 Open Cup Operations \$4000

1. Why is the Target Cup Operations cost so much larger than both the operations costs of the Region 1 and Open Cup with them being substantially larger competitions?

NCS is less as we don't have the same overhead cost for NCS as for Open Cup or Target cup. We also planned for less expenses this year, golf carts, tents ect as we were expecting less entries Also I am reviewing to see if cost were posted to the wrong line within Open cup

B. Concerning Coaching Education

1. What does the 12k for 62002 Courses cover? It is for the D courses that we hope to do

Yes 2 courses at least

The Budget

2. What does the 12k for 62003 Grassroots cover?

It is to allow us to do at least 10 of the free coaching clinics and allow us to do up to 30 of the Grassroots modules at no charge to the coach for the WVSA part. They will still pay the \$25 to US Soccer. This was planned for in the 2018-19 fee increase

C. Concerning ODP

1. Why has the WV Camp costs more than doubled over the last year?

We have added the second day for both groups and that increases all the costs, rooms, meals, coaches ect

2. Why have the costs for the budget lines

63901 Directors/DOC went from \$570.66 to \$37,500 and \$38,000

63902 General WVSA Admin Expense went from \$2472 to \$30,000 and \$32,000

This is the first year we have tried to show those costs in this way

The estimate for this last year's actual is 30800 for pay and 24800 for admin.

We didn't put those into the file as there were other items on those lines before and it would have added into the totals and messed up the balances.