

FYE AUGUST 31, 2019

PROGRAM SUMMARY PAGE

PRGM CODE	PROGRAM NAME	FYE 16 Actual	FYE 17 Actual	FYE 18 Actual	FYE 18 Budget	FYE 19 CURRENT	FYE 20 PROPOSED
101	ODP						
	Revenues	\$ 897,805	\$ 1,008,551	\$ 1,043,034	\$ 747,500	\$ 1,057,850	\$ 1,055,500
	Expenses	\$ 638,615	\$ 769,586	\$ 797,335	\$ 608,000	\$ 801,500	\$ 829,800
	<i>Net Gain/(Loss)</i>	\$ 259,190	\$ 238,964	\$ 245,699	\$ 139,500	\$ 256,350	\$ 217,800
102	RESIDENT CAMP						
	Revenues	\$ 338,891	\$ 237,118	\$ 216,580	\$ 375,000	\$ 268,000	\$ 250,000
	Expenses	\$ 318,686	\$ 211,331	\$ 190,639	\$ 300,700	\$ 228,000	\$ 204,650
	<i>Net Gain/(Loss)</i>	\$ 20,205	\$ 25,787	\$ 25,941	\$ 74,300	\$ 39,300	\$ 35,350
103	Club Player Development						
	Revenues	\$ 7,642	\$ 24,360	\$ 23,725	\$ 25,000	\$ 25,000	\$ 25,000
	Expenses	\$ 10,704	\$ 16,040	\$ 15,075	\$ 19,000	\$ 19,000	\$ 14,800
	<i>Net Gain/(Loss)</i>	\$ (3,062)	\$ 8,320	\$ 8,650	\$ 6,000	\$ 6,000	\$ 10,200
104	COACH SCHOOL						
	Revenues	\$ 80,526	\$ 117,710	\$ 82,555	\$ 75,000	\$ 80,000	\$ 80,000
	Expenses	\$ 68,927	\$ 106,283	\$ 74,989	\$ 65,750	\$ 68,000	\$ 68,000
	<i>Net Gain/(Loss)</i>	\$ 11,599	\$ 11,427	\$ 7,566	\$ 9,250	\$ 12,000	\$ 12,000
105	OUTDOOR CUP						
	Revenues	\$ 245,614	\$ 268,961	\$ 289,730	\$ 213,500	\$ 301,850	\$ 333,375
	Expenses	\$ 168,316	\$ 161,111	\$ 193,166	\$ 156,000	\$ 172,500	\$ 181,025
	<i>Net Gain/(Loss)</i>	\$ 77,123	\$ 107,850	\$ 96,564	\$ 57,500	\$ 129,350	\$ 152,350
106	INDOOR CUP						
	Revenues	\$ 168,316	\$ 166,617	\$ 128,664	\$ 140,625	\$ 140,625	\$ 120,625
	Expenses	\$ 114,132	\$ 146,125	\$ 107,414	\$ 108,000	\$ 108,000	\$ 100,000
	<i>Net Gain/(Loss)</i>	\$ 54,184	\$ 20,491	\$ 21,250	\$ 32,625	\$ 32,625	\$ 20,625
109	Recreation Festivals						
	Revenues	\$ 3,000	\$ -	\$ 5,000	\$ -	\$ 20,000	\$ 8,000
	Expenses	\$ -	\$ -	\$ 5,571	\$ -	\$ 12,500	\$ 3,000
	<i>Net Gain/(Loss)</i>	\$ 3,000	\$ -	\$ (571)	\$ -	\$ 7,500	\$ 5,000
111	EPYSA AGM						
	Revenues	\$ 17,010	\$ 14,090	\$ 13,800	\$ 15,375	\$ 15,000	\$ 12,000
	Expenses	\$ 53,038	\$ 56,997	\$ 58,032	\$ 35,500	\$ 45,000	\$ 55,000
	<i>Net Gain/(Loss)</i>	\$ (36,028)	\$ (42,907)	\$ (44,232)	\$ (20,125)	\$ (30,000)	\$ (43,000)
112	WORKSHOPS/Special Meetings						
	Revenues	\$ -	\$ -	\$ -	\$ -		
	Expenses	\$ -	\$ -	\$ -	\$ 4,500	\$ 4,000	\$ 4,000
	<i>Net Gain/(Loss)</i>	\$ -	\$ -	\$ -	\$ (4,500)	\$ (4,000)	\$ (4,000)

201 REGISTRATION							
Revenues	\$ 972,039	\$ 933,430	\$ 961,560	\$ 962,003	\$ 927,803	\$ 1,148,050	
Expenses	\$ 286,025	\$ 281,807	\$ 281,534	\$ 267,000	\$ 280,000	\$ 254,300	
<i>Net Gain/(Loss)</i>	<u>\$ 686,014</u>	<u>\$ 651,623</u>	<u>\$ 680,026</u>	<u>\$ 695,003</u>	<u>\$ 647,803</u>	<u>\$ 894,000</u>	
202 ADMINISTRATION							
Revenues	\$ -	\$ 10,728	\$ -	\$ 1,500	\$ 1,500	\$ 1,500	
Expenses	\$ 934,540	\$ 1,050,892	\$ 1,106,064	\$ 959,950	\$ 1,057,500	\$ 1,206,500	
<i>Net Gain/(Loss)</i>	<u>\$ (934,540)</u>	<u>\$ (1,040,164)</u>	<u>\$ (1,106,064)</u>	<u>\$ (958,450)</u>	<u>\$ (1,056,000)</u>	<u>\$ 1,205,000</u>	
203 OTHER INCOME							
Revenues	\$ 56,122	\$ 52,703	\$ 64,999	\$ 39,250	\$ 39,250	\$ 50,000	
Expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
<i>Net Gain/(Loss)</i>	<u>\$ 56,122</u>	<u>\$ 52,703</u>	<u>\$ 64,999</u>	<u>\$ 39,250</u>	<u>\$ 39,250</u>	<u>\$ 50,000</u>	
204 CLUB INSURANCE							
Revenues	\$ 246,747	\$ 272,869	\$ 260,096	\$ 256,000	\$ 260,000	\$ 265,000	
Expenses	\$ 237,545	\$ 233,291	\$ 228,594	\$ 211,000	\$ 235,000	\$ 241,500	
<i>Net Gain/(Loss)</i>	<u>\$ 9,202</u>	<u>\$ 39,578</u>	<u>\$ 31,502</u>	<u>\$ 45,000</u>	<u>\$ 25,000</u>	<u>\$ 24,000</u>	
205 MARKETING & COMM							
Revenues	\$ 105,156	\$ 99,183	\$ 96,393	\$ 96,000	\$ 100,000	\$ 79,000	
Expenses	\$ 137,632	\$ 114,878	\$ 144,496	\$ 133,500	\$ 125,000	\$ 148,000	
<i>Net Gain/(Loss)</i>	<u>\$ (32,476)</u>	<u>\$ (15,695)</u>	<u>\$ (48,103)</u>	<u>\$ (37,500)</u>	<u>\$ (25,000)</u>	<u>\$ (69,000)</u>	
207 OUTREACH							
Revenues	\$ 250	\$ 11,951	\$ 10,248	\$ -	\$ 12,000	\$ 5,000	
Expenses	\$ 30,909	\$ 76,207	\$ 71,222	\$ 52,000	\$ 75,000	\$ 44,000	
<i>Net Gain/(Loss)</i>	<u>\$ (30,659)</u>	<u>\$ (64,256)</u>	<u>\$ (60,974)</u>	<u>\$ (52,000)</u>	<u>\$ (63,000)</u>	<u>\$ (39,000)</u>	

FYE 16 Actual	FYE 17 Actual	FYE 18 Actual	FYE 18 Budget	FYE 19 Proposed	FYE 20 Proposed
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TOTALS						
Revenues	\$ 3,139,118	\$ 3,218,271	\$ 3,196,384	\$ 2,946,753	\$ 3,248,878	\$ 3,433,050
Expenses	\$ 3,079,244	\$ 3,224,548	\$ 3,274,131	\$ 2,920,900	\$ 3,228,000	\$ 3,354,575
<i>Net Gain/(Loss)</i>	<u>\$ 59,874</u>	<u>\$ (6,277)</u>	<u>\$ (77,747)</u>	<u>\$ 25,853</u>	<u>\$ 17,878</u>	<u>\$ 78,475</u>